



# ENGINEERING THE CHANGE

# OUR VISION



Engineering a sustainable tomorrow through technology and innovation

With innovation at our core, we challenge the status quo and continuously leverage technology for scaling the future and inspiring new possibilities for our customers.

As we constantly strive for multi-dimensional growth, we hold ourselves accountable for creating a sustainable world and delivering positive outcomes that transcend business boundaries.

With the ability to engineer change, and with the effective use of technology, we are committed to achieving environmental stewardship, social development, and economic progress for all our stakeholders.

# OUR MISSION

Be the **engineering partner of choice** by enabling innovation with world-class technologies, processes, and people – delivering inclusive growth for all stakeholders

At LTTS, we are passionate about creating a better and sustainable world for the future of our customers, people, and communities.

As a technology-led engineering company, we encourage a culture of collaboration and learning. Our innovation DNA and a 'can-do attitude' enable us to engineer the change.

With our people as the driving force, integrity, and fairness as our bedrock, we are committed to constantly innovating to strive for the best solution and customer experience. It is this unyielding passion and unfaltering commitment to excellence that ensures inclusive and sustainable growth.



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- Being Purposeful
- Ethics & Integrity
- Caring
- A Culture of Learning
- Results with Accountability

# At LTTS, everyone is an Engineer at Heart



Passion For Engineering

**Curious About Everything** 

Fearlessly Creative

Frugal Mindset

**Collaborative** 



## LTTS IN A SNAPSHOT

L&T Technology Services is a leading global pure play ER&D services company



362 **Global Clients** 



23,800





1198 **Patents** 



**57** Of Global 100 R&D Spenders as clients



102 R&D Innovation Labs



22 Global Design Centers



**TOP 25** 

**Best Employers** Globally



25+ Countries



## WHAT WE DO

Technology Partner For Sustainable Tomorrow

#### **ER&D Services for**









## **CONSULTING**

- Industry 4.0
- Sustainability
- Manufacturing Consulting
- Product Consulting
- Operations Consulting
- Digital Architecture
- Digital Thread & PLM

#### **PRODUCT**

- System Design
- Mechanical Design
- Software
- Hardware
- Testing & Validation
- Video / Media Engineering
- Digital Twin

## **MANUFACTURING**

- Plant Engineering
- Digital PLM
- Enterprise Manufacturing Management
- Integrated Asset Management
- Digital Factory Modelling & Simulation
- Rapid Prototyping

## **OPERATIONS**

- After Market
- Agile Supply Chain
- Asset Care
- Connected Product Support
- Engineering Information Management
- Intelligent Building Management
- System Integration



\*Data as of September 30, 2023.

**L&T TECHNOLOGY SERVICES** 

## **OUR DIFFERENTIATORS**



#### **INFRASTRUCTURE**

102 Innovation Labs for product design, engineering, tear-down, compliance, power electronics & digital



#### **CROSS-POLLINNOVATION**

Our multi-domain & multi-vertical expertise enables us to take best practices from adjacent industries and adapt them to your business



#### **SOLUTIONS & ACCELERATORS**

Ready-to-use solutions & accelerators for product design, analytics, cybersecurity, AI, test automation, and smart workplaces



#### **DIGITAL ENGINEERING**

NexGen Comms IIoT Analytics/ AI/ ML Security **Cloud Engineering** UX





## **ACROSS MULTIPLE INDUSTRIES**

**8** of top 10



**Transportation** 

**8** of top 10

Hi-Tech and Telecom

**7** of top 10



**Plant Engineering** 

3 of top 5

**Medical & Lifesciences** 

**7** of top 10



**Industrial Products** 



DevOps



## **OUR PROVEN PLATFORMS & SOLUTIONS**

**E-MOBILITY PLATFORM** FOR NEXT-GEN **ELECTRIC VEHICLES** 

AI BASED CHEST X-RAY RADIOLOGY SUITE

**CVOLTTS** 

Chest-rAi™

**INDUSTRIAL ENGINEERING** AI TOOL

INTEGRATED **SMART BUILDING EXPERIENCE PLATFORM** 

**DIGITAL SIGNAGE SOLUTION FOR IMMERSIVE VISUAL EXPERIENCES** 

**MULTI PLATFORM, MULTI DEVICE REMOTE TEST AUTOMATION** 











LTTS has developed a broad portfolio of proprietary technologies & platforms, including UBIQWEISE, VISIT, WAGES, InspectAR, etc., to help clients accelerate implementations and realize the benefits of Industry 4.0.



**Big Innovation** Chest rAI™ and



## **COMBINED WITH OUR ABILITY TO COLLABORATE**

What **LTTS** did?

What we achieved together

What

did?

partners

**Embedded System** | Mechanical Design | Software | Testing



**Ruggedized Tablet** 

Certification | Proto Manufacturing | Procurement | PCB Fabrication

Intelligent Building

Platform |

Connectivity |

**System Integration** 

**Smartest Campus** in the World

Sensors | Cloud Platforms | Machine Learning | Building Facility

Sensorization | Device to Cloud Connectivity



Remote Asset Monitoring

Monitoring Software & Dashboard Data **Analytics** 



L&T TECHNOLOGY SERVICES













(intel)







Awards, USA for i-BEMS



**L&T TECHNOLOGY SERVICES** 



# NEXT-GEN PARTNERSHIPS FOR NEXT-GEN SOLUTIONS





LINUX

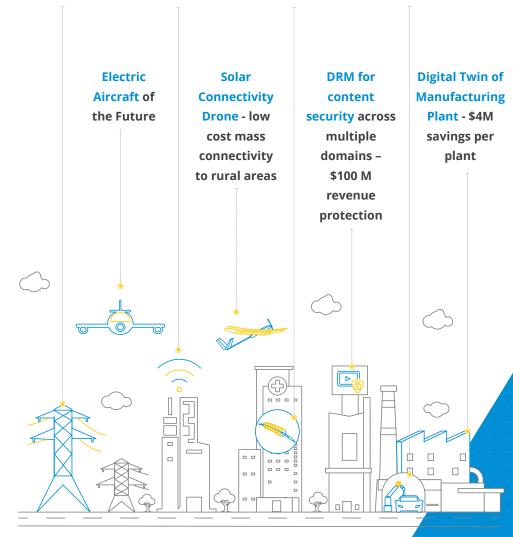
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## **HELPS US ENGINEER PARADIGM SHIFTS**

World's 1st Architecting World's 1st 40 World's 1st Commercial the Smartest atm rated **Autonomous Mesh Network Campus in Angioplasty** Welding for Grids the world Device **Robot** 





## **WE CATER TO** THE ENGINEERING NEEDS OF THE ENTIRE SPECTRUM



**DISRUPTIVE** 

- Vendor Developed IP
- Minimalistic Development Cycle
- Guarded Development



**ADAPTIVE TECHNOLOGY**  • Reduce time for development



- Complete Program Ownership
- Sustain & Maintain

## AND BRING THE BEST OF A START-UP & LARGE ORGANIZATION

## **LONGEVITY**

Decade Long Engineering Engagements

- 10 Year Engagements with 32 of the Global Top 100 ER&D Spenders
- Engineered 100 Patents & delivered >\$100M cost savings
- 42% of our revenue comes from 10+ year engagements
- 60% of our Top 25 largest customers have been with us for 10+ years
- Long term engagements across all industries

## **SPEED & INNOVATION**

## 1198 Patents & Counting



Most Intelligen Campus

**Assist Solution** 



Most Efficient Ai World's 1st Based Radiology



**Electrified Off** Highway Vehicle



## **MATURE PROCESSES**













## **R&D LABS AS A SERVICE**



**EMI/EMC LAB** 



**RADIO FREQUENCY LAB** 



**OPTICS LAB** 



**THINK STUDIO** 



POWER ELECTRONICS
DESIGN CENTER



POWER EQUIPMENT TEST FACILITY



**ACOUSTICS LAB** 



**ENVIRONMENTAL TESTING** 



**DRY LAB** 



**MATERIAL TESTING CENTER** 



**TEAR DOWN LAB** 



HARDWARE & TEST EQUIPMENT ENGINEERING



**WET LAB** 



**MICROSCOPY LAB** 



**NEXSENS LAB** 



**WELDING STUDIO** 



**IOT INNOVATION HUB** 



**AR/VR INNOVATION HUB** 



5G LAB



**ELECTRIC VEHICLE (EV) LAB** 



TRANSPORT INSTRUMENT CLUSTER



DIGITAL PLM
DESIGN CENTER



MACHINE VISION & IMAGING



INTEGRATED VIDEO PROCESSING LAB

## **HOW THE INDUSTRY RECOGNIZES US**





Recognized as a **Great Place to Work®** in India for the second time in a row and also certified in Poland for the first time ever



Honored with three Product and **Process Innovation Awards** in 'Ideation to Engineering

Leadership' category at NASSCOM Spotlight Award



13th Aegis Graham Bell Award for **Innovation in EV Charging** Infrastructure



**TOP 25 Innovative Companies** In India



Recognized with ASSOCHAM CSR & Sustainability Excellence Award 2022 in the **Healthcare category** 



Recognized By BW Recycling For **Recycling Plastic Waste** To Create **Useful Products** 



Big Innovation Award For Innovation in **IoT for Edge Management Framework** (EDGYneer)



LTTS wins Golden Peacock Corporate **Social Responsibility Award** 

## **AND HOW WE GIVE BACK**



**EDUCATION & SKILL DEVELOPMENT** 



WATER CONSERVATION



**HEALTHCARE FOR THE NEEDY** 



**ENVIRONMENTAL RESTORATION** 

Food & Health



**Awareness** 



10k Charity Run



L&T TECHNOLOGY SERVICES





# WHAT ANALYTS SAY

Rated as **expansive & established leaders** by all engineering rating studies

#### **ER&D Services**

**ER&D Services Rating 2021** 

Digital Engineering Services Rating 2021

Al Engineering Ratings 2021

Aerospace ER&D Ratings 2021

**ER&D Services-US Ratings 2021** 

**ER&D Services-Germany Ratings 2021** 

**Automotive Ratings 2021** 

**ADAS Ratings 2021** 

**Telematics Ratings 2021** 

**Medical Devices Ratings 2021** 

Telehealth Ratings 2021

Semiconductor ER&D Ratings 2021

Telecommunication ER&D Ratings 2021

OTT Ratings 2021

**Industrial Rating 2021** 

**Digital Thread Ratings 2021** 

#### **IoT Services**

**IoT Services Ratings 2021** 

**Public Infrastructure Ratings 2021** 

Telehealth Ratings 2021

Digital Thread Ratings 2021

zinnov

#### **Digital Manufacturing Servcies**

Overall

**Next-Gen Services Capability** 

Monitoring and Security Capability



## **Life Science Digital Services**

MedTech Digital Transformation Services - Europe

MedTech Digital Transformation Services - US

#### **Manufacturing industry Services**

Digital Engineering – Transportation, US

Digital Engineering – Hi-Tech, US

Digital Engineering - Industrial, US

Digital Engineering – Transportation, Europe

Digital Engineering – Industrial, Europe

#### **Internet of Things- Services & Solutions**

IT/OT Tech Data Convergence

**IoT Consulting and Services** 

Al on the Edge

**IoT Endpoint Security** 

**IoT Consulting and Services US** 

Managed IoT Services US

Connected Mobility Consulting and Services US



#### **ACES**

Services

Semiconductor

Semiconductor Engineering Services

PEAK Matrix® Assessment 2021







# A CLOSER LOOK AT OUR INDUSTRY OFFERINGS

## **SOFTWARE & PLATFORMS**

#### **WHO WE SERVE**

- Hyperscalers
- Vertical ISVs
- OT Cybersecurity
   Solution Providers
- OT Tool Solution
   Providers
- Data & Platforms
   Solution Providers

#### **WHAT WE DO**







Create



Collaborate



Verify & Validate

## **SUCCESS STORIES**

- Digital Transformation Resulting in 20% Infrastructure Cost Savings
- Engineering Productivity with Remote Asset Monitoring for 30,000 Heavy Industry Assets
- World's 1st Airway Clearance System with Bluetooth Connectivity
- Driving Sustainable Energy Efficiency via LTTS's IIoT Solution

## **INDUSTRIAL PRODUCTS**

## **WHO WE SERVE**

- Industrial Machinery
- Oil & Gas
- Renewable Energy
- Power Electronics
- Building Solutions
- Automation

- Test & Measurement
- Special Machine Tools
- Lighting Engineering

## **AWARD WINNING PRODUCTS**



# **EMERGENCY LUMINAIRE**

Best of Category Design Excellence Awards in LIGHTFAIR® International 2018



## VIBRATION METER

Danaher Golden Innovative Award



# GRID TIED SOLAR INVERTER

Solar Industry Award



POWER

Plant Engineering
Product of the
Year Gold Award

#### **SUCCESS STORIES**

- World's 1st Motion Activated Screwdriver
- World's 1<sup>st</sup> Autonomous Welding Robot
- Smartest Campus in the World
- Patented Multi-voltage Booster Technology for Welding Power Source
- Patented Portable Vibration Analyser
- High Power DC-DC Converter
- Grid Tied Solar Inverter
- Machine Vision System with Patented Technology for Leak Detection

for

22/

## **GROUND TRANSPORT**



#### **AUTOMOTIVE**

- Infotainment & **Driver Information Systems**
- Connected Cars
- **Body Electronics & Comfort Systems**
- ADAS & Autonomous Drive
- Powertrain and Alternate Propulsion Systems
- Body Engineering & Safety Restraints

#### **TRUCK & OFF HIGHWAY**

Product Engineering, Manufacturing Engineering & Digital Engineering across all product lines













## **SUCCESS STORIES**

- Android Based Infotainment Cluster for Automotive OEMs
- Integrated Radar & Camera **Development for Automotive** Tier-1 Supplier
- Remote Tracking & Monitoring for Heavy Construction **Equipment & Mixed Fleet**

- **Optimizing Cost of Lifting** System of Lawn Tractor Through Redesign
- 3D Modeling & Simulation of Automotive Manufacturing Plant
- Competitive Benchmarking of Tower Crane for the India Market

## **AEROSPACE & RAIL**

## **AEROSPACE - WHAT WE DO**

Aero Structures





In-flight Entertainment

Aero **Systems** 





**Drone Solutions** and Services

**Avionics** 





Test Equipment

Aero **Engines** 





Air Traffic Mgmt.

## **RAIL - WHAT WE DO**







Rail Signaling



Safety & Reliability (RAMS)

## **SUCCESS STORIES**

- Next-gen Aircraft Propulsion System
- Advanced Seatback IFEC System
- Optimization of Horizontal Stabilizer for an Aerospace Major
- Model Based Engineering for Aircraft Heater Module
- Parabolic Aluminized Reflector (PAR) Lighting
- Development of a Safe & Reliable Railway Brake Controller
- Foolproof independent checking & standard setting for a Light Rail Transit System



## **MEDICAL DEVICES & LIFESCIENCES**





#### **WHO WE SERVE**

- Therapeution
- Musculoskeletal & Surgical

- Diagnostic
- IVD & Lifesciences
- Pharmaceutical

## **WHAT WE DO**



Device Engineering



Digital Healt



Manufacturing Services



Field Services



Quality Assurance & Regulatory Assurance

## **SUCCESS STORIES**

- Disposable and Single Hand Operated World's 1st Drug Patch Applicator
- World's Leading Smart Inhaler
- 3D Printing for Customized Knee Implants
- World's 1<sup>st</sup> Medical Device to Produce 40 atm Pressure

- World's 1<sup>st</sup> Airway Clearance System with Bluetooth® Connectivity
- Integrated Reusable Vessel Sealing & Cutting Device for Emerging Markets
- Automated Blood Cell Counter with Precision of >99% and Consumption of 2% Less Blood

## **SEMICONDUCTORS**

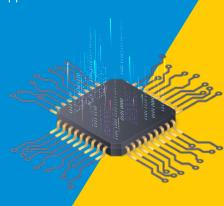


## **SUCCESS STORIES**

- Turnkey System on Chip / ASIC Design:
   Image Processing Chip for Industrial Camera Applications
   Laptop/PC AI SoC Ultra Low Power Companion Chip
   Mobile Phone Application Chips SSD Controller
   Low Power AR/VR SoC for Media & Entertainment Applications
- System Design and Validation:

   Data Center Products Design and Validation

   Automotive Infotainment Products
   Networking Products
   IoT Products





## **CONSUMER ELECTRONICS**

#### **WHO WE SERVE**

- Personal Devices
- Enterprise Devices
- Accessories and Console
- Wearables
- Consumer IoT & Retail

#### **WHAT WE DO**



**Testing And Certification** 



**Connectivity Support** 



Android/Linux Platform Bringup



Peripheral and Sensor Integration



Application UI/ UX & Customization



Maintenance and Upgrades

#### **SUCCESS STORIES**

- World's 1<sup>st</sup> Dual Touch Screen Smartphone
- World's 1st Wearable Support Network

- Design and Proto
   Manufacturing of Ruggedized,
   Smart Public Safety Device
- Cloud based Smart Home
   Automation Experience

## **TELECOMMUNICATIONS**

#### **WHO WE SERVE**



Communication Service Providers (CSP)



Mobile Network
Operators (MNO)



Original Equipment

Manufacturer (OEM)

#### **WHAT WE DO**



Network Orchestration & Virtualization (SDN/NFV)



IoT Service & Platform Enablement



Telco Cloud Engineering



Global Field
Testing and Automation



5G - Chip to Cloud Deployment



5G - Lab as a Service

## **KEY DIFFERENTIATORS**

- End-to-End Product Design & Development
- Private LTE/5G Network in Lab
- 5G Automation Framework
- Acceleration-as-a-Service & Monetization Solutions
- ORAN based Open Sourced 5G Lab
- Test Factory Tools, IP & Frameworks

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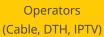
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## **MEDIA & ENTERTAINMENT**



## WHO WE SERVE







**OEMs Players** 



Software Players

#### **WHAT WE DO**



Product Engineering



Product Conceptualization



OTT

Design & Development



Testing & Certification



Manufacturing Support



**Product** Maintainence



Engineering

#### **PROPRIETARY SOLUTIONS**

- Cogmation Test Automation Framework
- RDK Emulator Tool
- Cloud EPG & Recommendation Engine
- STB Log Analytics
- FlyBoard Next-gen Digital Signage Solution

## PLANT ENGINEERING

## **WHO WE SERVE**

- Oil & Gas
- Chemicals
- Home & Personal Care

- Food, Beverages & Dairy
- Pharmaceuticals
- Discrete Manufacturing

#### WHAT WE DO



**EPCM & PMC** 



Operation & Maintenance



Engineering Design



Decommissioning Support



Consulting



**Asset Management** Services

## **SUCCESS STORIES**

- Turnkey Wastewater Management services for global F&B major in USA
- Enabled expansion project for global polymer major during pandemic
- EPCM Services for Chemical Major in Europe
- EPCM services for tire plant in India
- Engineering for Edible oil refinery in South Africa
- Engineering plant safety with machine guarding solutions for HPC major in US
- OPEX reduction using ZLD concept enabling 42% recycled water reuse for tire manufacturer
- Engineering for Greenfield projects in India for global F&B major









