



November 7, 2017

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (East), Mumbai – 400 051.
NSE Symbol: LTTS

The BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001
BSE Script Code: 540115

Subject: Outcome of Board Meeting as per Regulation 30 of the
SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
Ref: Our letter dated October 23, 2017

Dear Sirs,

We would like to inform that pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company at their meeting held today, have approved and taken on record the Unaudited Consolidated and Standalone Financial Results of the Company, for the quarter and half year ended September 30, 2017, along with Statement of Assets and Liabilities for the half year ended September 30, 2017 and the Limited Review Reports thereon issued by our Statutory Auditors, Sharp & Tannan, Chartered Accountants. The Board Meeting was commenced at 2.00 p.m. and concluded at 4:30 p.m.

Accordingly, we attach herewith the following financial results approved by the Board of Directors.

1. Unaudited Consolidated Financial results of the Company for the quarter and half year ended September 30, 2017 along with the Limited Review Report of the Statutory Auditors thereon.
2. Unaudited Standalone Financial results of the Company for the quarter and half year ended September 30, 2017 along with the Limited Review Report of the Statutory Auditors thereon.
3. Press Release and Investor Release w.r.t. Financial Results for the quarter ended September 30, 2017.

Interim Dividend:

The Board of Directors have also declared an Interim Dividend of Rs.4 per equity share. The Interim Dividend shall be paid to equity shareholders of the Company whose names appear on the Register of Members or in the records of the Depositories as Beneficial Owners of Equity shares as on Wednesday, November 15, 2017 which is the Record Date fixed for the aforesaid purpose.

The Interim Dividend will be paid/dispatched on or before November 25, 2017.



L&T Technology Services

*L&T Technology Services Limited
SEZ Unit II, Hazel-Block L3, Ground,
1st, 2nd & 3rd Floor, Manyata Embassy
Business Park, Nagawara Hobli,
Outer Ring Road, Bengaluru - 560045,
INDIA.*

The above information is also available on the website of the Company.

Kindly take the above information on record and acknowledge the receipt of the same.

Thanking You,

Yours sincerely,

For L&T Technology Services Limited

Kapil Bhalla
Company Secretary
FCS.3485

Encl: As above



SHARP & TANNAN

Chartered Accountants

Firm's Registration No. 109982W

Independent Auditor's review report on review of interim consolidated financial results

To
The Board of Directors of
L&T Technology Services Limited

1. We have reviewed the accompanying statement of consolidated unaudited financial results of **L&T Technology Services Limited** ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), for the quarter and six months ended September 30, 2017 ('the Statement'), being submitted by the Company pursuant to the requirement of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Holding Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. The Statement includes the results of the following entities:

Name of the entity	Relationship
L&T Technology Services LLC ('LTTS LLC')	Wholly owned subsidiary
Esencia Technologies Inc ('Esencia')	Wholly owned subsidiary of LTTS LLC
Esencia Technologies India Private Limited	Wholly owned subsidiary of Esencia
L&T Thales Technology Services Private Limited	Subsidiary

4. We did not review financial statements of three subsidiaries included in the consolidated financial results, whose financial statements reflect total revenues of Rs. 1204.15 million, total profit/(loss) after tax of Rs. 4.41 million and total comprehensive income/(loss) (net) of Rs. 11.47 million for the six months ended September 30, 2017, as considered in the consolidated financial results. These financial statements have been reviewed by another auditor whose review reports have been furnished to us by management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures of these subsidiaries, is based solely on review reports of another auditor.



Two of these subsidiaries are located outside India whose financial statements have been prepared in accordance with accounting principles generally accepted in that country ('local GAAP') and which have been reviewed by another auditor under generally accepted auditing standards applicable in that country. The Holding Company's management has converted the financial statements of this subsidiaries from local GAAP to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the amounts and disclosures of these subsidiaries are based on the review reports of another auditor and the conversion adjustments prepared by management of the Holding Company and reviewed by us.

5. The Statement includes the financial statements of one subsidiary which has not been reviewed by their auditor, whose financial statements reflect total revenue of Rs. 345.92 million, total profit/(loss) after tax of Rs. 3.50 million and total comprehensive income/(loss) (net) of Rs. 4.07 million for the six months ended September 30, 2017, as considered in the Statement. These financial statements have been certified by management of that Company and have been furnished to us, and in our opinion, in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on such financial statements certified by respective management. In our opinion and according to information and explanations given to us by management of the Holding Company, these financial statements are not material to the Group. Our opinion is not qualified in respect of this matter.
6. Based on our review conducted as stated above and based on the consideration of review report of the other auditor as referred to in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.



Bengaluru, November 07, 2017

For Sharp & Tannan
Chartered Accountants
Firm's Registration No.109982W

Firdosh D. Buchia
Partner
(Membership No. 038332)

L&T Technology Services Limited

Registered Office: L&T House, N.M. Marg, Ballard Estate, Mumbai 400 001

CIN : L72900MH2012PLC232169

Statement of Consolidated Unaudited Financial Results for the quarter and six months ended September 30, 2017

(In Rs. Million)

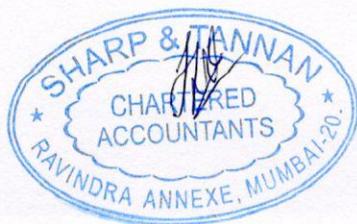
Sr. No.	Particulars	Quarter ended			Six months ended		Year ended
		30/09/2017	30/06/2017	30/09/2016	30.09.2017	30.09.2016	31-03-2017 (Audited)
1	Income from operations						
	a) Revenue from operations	9,006	8,226	8,227	17,232	16,256	32,483
	b) Other income	482	262	149	744	380	591
	Total income	9,488	8,488	8,376	17,976	16,636	33,074
2	Expenses						
	a) Employee benefit expense	6,125	5,337	5,228	11,462	10,436	20,958
	b) Finance costs	5	2	5	7	10	21
	c) Depreciation and amortisation expense	146	145	151	291	329	625
	d) Other expenses	1,507	1,632	1,437	3,139	2,768	5,678
	Total expenses	7,783	7,116	6,821	14,899	13,543	27,282
3	Profit from ordinary activities after finance costs but before exceptional items (1-2)	1,705	1,372	1,555	3,077	3,093	5,792
4	Exceptional items	-	-	-	-	-	-
5	Profit from ordinary activities before tax (3-4)	1,705	1,372	1,555	3,077	3,093	5,792
6	Tax expense	475	392	436	867	894	1,542
7	Net profit from ordinary activities after tax (5-6)	1,230	980	1,119	2,210	2,199	4,250
8	Extraordinary items (net of tax expense)	-	-	-	-	-	-
9	Net profit for the period (7+8)	1,230	980	1,119	2,210	2,199	4,250
10	Other comprehensive income (net of tax expense)	(78)	325	67	247	(9)	843
11	Total comprehensive income (9+10)	1,152	1,305	1,186	2,457	2,190	5,093
12	Net profit / (loss) attributable to :						
	Shareholders of the Company	1,227	982	1,119	2,209	2,202	4,249
	Non-controlling interest	3	(2)	-	1	(3)	1
13	Total comprehensive income attributable to :						
	Shareholders of the Company	1,149	1,307	1,186	2,456	2,193	5,092
	Non-controlling interest	3	(2)	-	1	(3)	1
14	Paid up equity share capital	204	203	203	204	203	203
	Face value per equity share - (in Rs.)	2	2	2	2	2	2
15	Other equity						14,649
16	Earnings per equity share (Not annualised)						
	a) Basic (in Rs.)	12.04	9.66	10.97	21.70	21.96	42.08
	b) Diluted (in Rs.)	11.67	9.36	10.73	21.03	20.25	39.64

Statement of Consolidated Unaudited Segment Information for the quarter and six months ended September 30, 2017

(In Rs. Million)

Sr. No.	Particulars	Quarter ended			Six months ended		Year ended
		30/09/2017	30/06/2017	30/09/2016	30.09.2017	30.09.2016	31-03-2017 (Audited)
1	Segment revenue						
	Transportation	2,908	2,760	2,710	5,668	5,294	10,740
	Process Engineering	1,152	1,148	1,250	2,300	2,557	4,962
	Industrial Products	2,129	2,095	2,102	4,224	4,182	8,524
	Medical Devices	629	569	554	1,198	1,115	2,196
	Telecom	2,188	1,654	1,611	3,842	3,108	6,061
	Revenue from operations	9,006	8,226	8,227	17,232	16,256	32,483
2	Segment results						
	Transportation	356	330	419	686	727	1,455
	Process Engineering	220	237	198	457	459	961
	Industrial Products	463	465	527	928	1,029	2,078
	Medical Devices	130	110	138	240	260	493
	Telecom	182	209	374	391	650	1,043
	Total	1,351	1,351	1,656	2,702	3,125	6,030
	Less - Unallocable expenses (net)	(23)	94	94	71	73	183
	Add - Other income	482	262	149	744	380	591
	Less - Finance costs	5	2	5	7	10	21
	Less - Depreciation and amortisation expense	146	145	151	291	329	625
	Profit before tax	1,705	1,372	1,555	3,077	3,093	5,792

- 1 Segments have been identified in accordance with Indian Accounting Standards ("Ind AS") 108 on Operating Segments, considering the risk/return profiles of the business, their organisational structure and internal reporting systems.
- 2 Property, Plant and Equipment used and liabilities contracted for performing the Company's business have not been identified to any of the above reported segments as the Property, Plant and Equipment and services are used interchangeably among segments.



Consolidated Statement of Assets and Liabilities as per regulation 33(3)(f) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular dated July 5, 2016.

(In Rs. Million)

Sr. No.	Particulars	As at	As at
		30-09-2017	31-03-2017
			Audited
A	ASSETS		
1	Non-current assets		
	(a) Property, plant and equipment	1,168	1,190
	(b) Capital work-in-progress	-	23
	(c) Goodwill	5,318	4,215
	(d) Other Intangible assets	706	733
	(e) Financial assets		
	- Other financial assets	926	1,052
	(f) Deferred tax assets (net)	321	323
	(g) Other non current assets	448	380
	Sub-total - Non-current assets	8,887	7,916
2	Current assets		
	(a) Financial assets		
	(i) Current investments	1,169	1,946
	(ii) Trade receivables	8,058	7,106
	(iii) Cash and cash equivalent	1,260	672
	(iv) Other bank balances	17	2
	(v) Loans	1	1
	(vi) Other financial assets	1,577	1,275
	(b) Other current assets	3,319	3,399
	Sub-total - Current assets	15,401	14,401
	TOTAL ASSETS	24,288	22,317
B	EQUITY AND LIABILITIES		
1	Equity		
	(a) Share capital	204	203
	(b) Other equity	16,732	14,653
	Equity attributable to equity holders of the Company	16,936	14,856
	Non-controlling interest	(3)	(4)
	Total Equity	16,933	14,852
2	Liabilities		
	Non-current liabilities		
	(a) Financial liabilities		
	(i) Other financial liabilities	280	-
	Sub-total - Non-current liabilities	280	-
	Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	1,293	1,019
	(ii) Trade payables	1,829	1,847
	(iii) Other financial liabilities	1,538	2,625
	(b) Other current liabilities	932	703
	(c) Short-term provisions	1,365	1,271
	(d) Tax liabilities (net)	118	
	Sub-total - Current liabilities	7,075	7,465
	TOTAL EQUITY AND LIABILITIES	24,288	22,317



Select explanatory notes to the statement of consolidated unaudited financial results for quarter and six months ended September 30, 2017

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 7, 2017. The same have also been subjected to limited review by the statutory auditors. Results for the year ended March 31, 2017 have been audited.
2. The Company reports consolidated financial results on a quarterly basis pursuant to the option made available as per regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.lnttechservices.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter ended September 30, 2017 are given below:

(In Rs. Million)

	Quarter ended			Six months ended		Year ended
	30-09-2017	30-06-2017	30-09-2016	30-09-2017	30-09-2016	31-03-2017 (Audited)
Total income	8,860	8,073	8,029	16,933	15,908	31,680
Profit before tax	1,634	1,427	1,622	3,061	3,240	5,996
Profit after tax	1,175	1,039	1,187	2,214	2,381	4,490

3. During the quarter ended September 30, 2017, the Company has allotted 3,00,000 equity shares of Rs. 2/- each fully paid-up on exercise of stock options pursuant to Company's Employee Stock Option Scheme, 2016.
4. The Board of Directors at its meeting held on November 07, 2017, has declared an interim dividend of Rs. 4/- per equity share.
5. The amount of other comprehensive income (OCI) (including related items) for the six months ended on September 30, 2016 disclosed in earlier financial results submitted by the Company to the Stock Exchanges has been restated to rectify an inadvertent error which was not material. This, however, does not impact any other disclosure for the relevant period including profit after tax or earnings per share in the financial results submitted.
6. Figures for earlier periods have been regrouped, wherever necessary.

For and on behalf of the Board of Directors
of L&T Technology Services Limited



KESHAB PANDA

Chief Executive Officer and Managing Director

Bengaluru
November 07, 2017





SHARP & TANNAN

Chartered Accountants

Firm's Registration No. 109982W

Independent Auditor's review report on review of interim standalone financial results

To
The Board of Directors of
L&T Technology Services Limited

- 1 We have reviewed the accompanying statement of standalone unaudited financial results of **L&T Technology Services Limited** ('the Company'), for the quarter and six months ended September 30, 2017 ('the Statement'), being submitted by the Company pursuant to the requirement of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2 We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3 Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Sharp & Tannan
Chartered Accountants
Firm's registration No.109982W



Bengaluru, November 07, 2017

Firdosh D. Buchia
Partner

Membership No. 038332

L&T Technology Services Limited

Registered Office: L&T House, N.M. Marg, Ballard Estate, Mumbai 400 001

CIN : L72900MH2012PLC232169

Statement of Standalone Unaudited Financial Results for the quarter and six months ended September 30, 2017

Sr. No.	Particulars	(In Rs. Million)					
		Quarter ended			Six months ended		Year ended
		30-09-2017	30-06-2017	30-09-2016	30.09.2017	30.09.2016	31-03-2017 (Audited)
1	Income from operations						
	a) Revenue from operations	8,400	7,791	7,887	16,191	15,541	31,125
	b) Other income	460	282	142	742	367	555
	Total income	8,860	8,073	8,029	16,933	15,908	31,680
2	Expenses						
	a) Employee benefit expense	5,677	4,984	4,924	10,661	9,802	19,738
	b) Finance costs	1	-	2	1	4	8
	c) Depreciation and amortisation expense	133	132	139	265	305	575
	d) Other expenses	1,415	1,530	1,342	2,945	2,557	5,363
	Total expenses	7,226	6,646	6,407	13,872	12,668	25,684
3	Profit from ordinary activities after finance costs but before exceptional items (1-2)	1,634	1,427	1,622	3,061	3,240	5,996
4	Exceptional items	-	-	-	-	-	-
5	Profit from ordinary activities before tax (3-4)	1,634	1,427	1,622	3,061	3,240	5,996
6	Tax expense	459	388	435	847	859	1,506
7	Net profit from ordinary activities after tax (5-6)	1,175	1,039	1,187	2,214	2,381	4,490
8	Extraordinary items (net of tax expense)	-	-	-	-	-	-
9	Net profit for the period (7+8)	1,175	1,039	1,187	2,214	2,381	4,490
10	Other comprehensive income (net of tax expense)	(67)	305	63	238	(12)	828
11	Total comprehensive income (9+10)	1,108	1,344	1,250	2,452	2,369	5,318
14	Paid up equity share capital	204	203	203	204	203	203
	Face value per equity share - (in Rs.)	2	2	2	2	2	2
15	Other equity						15,112
16	Earnings per equity share (Not annualised)						
	a) Basic (in Rs.)	11.53	10.22	11.67	21.74	23.88	44.52
	b) Diluted (in Rs.)	11.17	9.90	11.42	21.07	22.02	41.94

Statement of Standalone Segment Information for the quarter and six months ended September 30, 2017

Sr. No.	Particulars	(In Rs. Million)					
		Quarter ended			Six months ended		Year ended
		30-09-2017	30-06-2017	30-09-2016	30.09.2017	30.09.2016	31-03-2017 (Audited)
1	Segment revenue						
	Transportation	2,586	2,447	2,370	5,033	4,579	9,382
	Process Engineering	1,152	1,148	1,250	2,300	2,557	4,962
	Industrial Products	2,129	2,095	2,102	4,224	4,182	8,524
	Medical Devices	629	569	554	1,198	1,115	2,196
	Telecom	1,904	1,532	1,611	3,436	3,108	6,061
	Revenue from operations	8,400	7,791	7,887	16,191	15,541	31,125
2	Segment results						
	Transportation	326	369	477	695	856	1,632
	Process Engineering	220	237	198	457	459	961
	Industrial Products	463	465	527	928	1,029	2,078
	Medical Devices	130	110	138	240	260	493
	Telecom	145	190	374	335	650	1,043
	Total	1,284	1,371	1,714	2,655	3,254	6,207
	Less - Unallocable expenses (net)	(24)	94	93	70	72	183
	Add - Other income	460	282	142	742	367	555
	Less - Finance costs	1	-	2	1	4	8
	Less - Depreciation and amortisation expense	133	132	139	265	305	575
	Profit before tax	1,634	1,427	1,622	3,061	3,240	5,996

- 1 Segments have been identified in accordance with Indian Accounting Standards ("Ind AS") 108 on Operating Segments, considering the risk/return profiles of the business, their organisational structure and internal reporting systems.
- 2 Property, Plant and Equipment used and liabilities contracted for performing the Company's business have not been identified to any of the above reported segments as the Property, Plant and Equipment and services are used interchangeably among segments.



Standalone Statement of Assets and Liabilities as per regulation 33(3)(f) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular dated July 5, 2016.

(In Rs. Million)

Sr. No.	Particulars	As at	As at
		30-09-2017	31-03-2017
A	ASSETS		Audited
1	Non-current assets		
	(a) Property, plant and equipment	1,153	1,177
	(b) Capital work-in-progress	-	23
	(c) Goodwill	3,891	3,891
	(d) Other Intangible assets	514	521
	(e) Financial assets		
	(i) Non-current investments	1,030	61
	(ii) Other financial assets	904	1,028
	(f) Deferred tax assets (net)	329	328
	(g) Other non current assets	440	371
	Sub-total - Non-current assets	8,261	7,400
2	Current assets		
	(a) Financial assets		
	(i) Current investments	1,133	1,927
	(ii) Trade receivables	7,824	7,110
	(iii) Cash and cash equivalent	1,217	622
	(iv) Other bank balances	17	2
	(v) Loans	190	1
	(vi) Other financial assets	1,586	1,306
	(b) Other current assets	2,990	3,136
	Sub-total - Current assets	14,957	14,104
	TOTAL ASSETS	23,218	21,504
B	EQUITY AND LIABILITIES		
1	Equity		
	(a) Share capital	204	203
	(b) Other equity	17,188	15,112
	Total equity	17,392	15,315
2	Non-current liabilities		
	(a) Financial liabilities		
	(i) Other financial liabilities	74	-
	Non-current liabilities	74	-
3	Liabilities		
	Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	327	-
	(ii) Trade payables	1,667	1,689
	(iii) Other financial liabilities	1,503	2,597
	(b) Other current liabilities	856	678
	(c) Short-term provisions	1,324	1,225
	(d) Tax liabilities (net)	75	-
	Sub-total - Current liabilities	5,752	6,189
	TOTAL EQUITY AND LIABILITIES	23,218	21,504



Select explanatory notes to the statement of standalone unaudited financial results for the quarter and six months ended September 30, 2017

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 7, 2017. The same have also been subjected to limited review by the statutory auditors. Results for the year ended March 31, 2017 have been audited.
2. During the quarter ended September 30, 2017, the Company has allotted 3,00,000 equity shares of Rs. 2/- each fully paid-up on exercise of stock options pursuant to Company's Employee Stock Option Scheme, 2016.
3. The Board of Directors at its meeting held on November 07, 2017, has declared an interim dividend of Rs. 4/- per equity share.
4. The amount of other comprehensive income (OCI) (including related items) for the six months ended on September 30, 2016 disclosed in earlier financial results submitted by the Company to the Stock Exchanges has been restated to rectify an inadvertent error which was not material. This, however, does not impact any other disclosure for the relevant period including profit after tax or earnings per share in the financial results submitted.
5. Figures for earlier periods have been regrouped, wherever necessary.

For and on behalf of the Board of Directors
of L&T Technology Services Limited



KESHAB PANDA

Chief Executive Officer and Managing Director

Bengaluru
November 07, 2017



L&T Technology Services Ltd. Press Release

Issued by Corporate Brand Management & Communications

REGISTERED OFFICE:

L&T House, Ballard Estate,
N.M. Marg, Mumbai 400 001
Tel: 91 22 6752 5656 / 836
Fax: 91 22 6752 5796
CIN: L72900MH2012PLC232169

Top client traction and large deal wins drive a 9.5 % revenue growth in Q2

Bengaluru, November 07, 2017: L&T Technology Services Limited (LTTS) (BSE:540115) (NSE: LTTS), announced its results for the second quarter ended September, 2017.

Highlights for Quarter Ended September 30, 2017:

- Revenue at INR 9,006 million for the quarter; growth of 9.5 % QoQ
- US Dollar Revenue at \$139.3 million for the quarter; growth of 9.2% QoQ
- Net profit at INR 1,227 million, growth of 25% QoQ
- Interim Dividend of INR 4 per share (Record date November 15, 2017)

During the second quarter LTTS added 11 customer logos and won over half a dozen multi-million dollar deals from its global customers across Transportation, Telecom & Hi-Tech & Process Industries.

“I am pleased to announce a strong performance in the second quarter, led by large deal wins and continued traction in our top 30 customer accounts. Our revenues rose over 9% sequentially, demonstrating that our strategic focus on top customers and well diversified service portfolio are yielding dividends. The quality of deal pipeline is encouraging as we see demand from global customers in our core engineering offerings as well as in newer areas like entertainment platform solutions, autonomous car technologies and digital engineering solutions. These align well with the investments we are making in transformative areas such as pervasive technologies, smart manufacturing and perceptual engineering,” said **Dr Keshab Panda, CEO & Managing Director, L&T Technology Services Limited.**

“We reiterate our confidence in achieving double digit organic revenue growth in FY18 on the back of major deal wins in our top 30 customers and new client additions,” **Dr Panda said.**

The Board of Directors appointed Mr Bhupendra Bhate as Chief Operating Officer and Whole-Time Director of L&T Technology Services, effective November 7, 2017. Mr Bhate has been with L&T since December, 2003 and most recently held the position as the Chief Digital Officer of L&T Technology Services.

Awards and Recognitions

LTTS conferred with CII Industrial Innovation Award, 2017- LTTS was awarded the prestigious CII Industrial Innovation Award, 2017 that recognized it as one of the most innovative Indian companies in the Services category.

NASSCOM Digital Skills Award, 2017- LTTS was awarded the prestigious NASSCOM Digital Skills Award for 2017. NASSCOM through this award gave a formal recognition to LTTS' continued success in aligning its offerings with the rising customer demand for Digital Engineering.

NelsonHall positions LTTS in the Leaders Category for IoT Services- NelsonHall has positioned LTTS in the Leaders Category in its latest evaluation for IoT services providers. LTTS is the only global pure-play engineering services to be positioned in the leader's category.

Zinnov recognizes LTTS as leader in IoT- LTTS has been rated as an Expansive and Established player in the Zinnov Zones 2017 IoT Technology Services study and positioned in the Zinnov Leadership Zone across seven unique expertise areas.

LTTS in HfS Winners Circle- LTTS has been positioned in the "Winners Circle for Excellence in Innovation and Execution" by HfS Research, the Services Research Company™ in its Embedded & Semiconductor Engineering services report 2017.

Human Resources

At the end of the second quarter, LTTS' total employee strength at the end of Q2 stood at 11,532 a net addition of 727 during the quarter. The company's attrition level remained constant at 13.4% on a sequential basis.

About L&T Technology Services Ltd

L&T Technology Services Limited (LTTS) is a listed subsidiary of Larsen & Toubro Limited focused on Engineering and R&D (ER&D) services. We offer consultancy, design, development and testing services across the product and process development life cycle. Our customer base includes 52 Fortune 500 companies and 48 of the world's top ER&D companies, across industrial products, medical devices, transportation, telecom & hi-tech, and the process industries. Headquartered in India, we have around 11,000 employees spread across 15 global delivery centers, 28 global sales offices and 38 innovation labs in India as of September 30, 2017.

For additional information about L&T Technology Services log on to www.LntTechservices.com.

Media Contact:

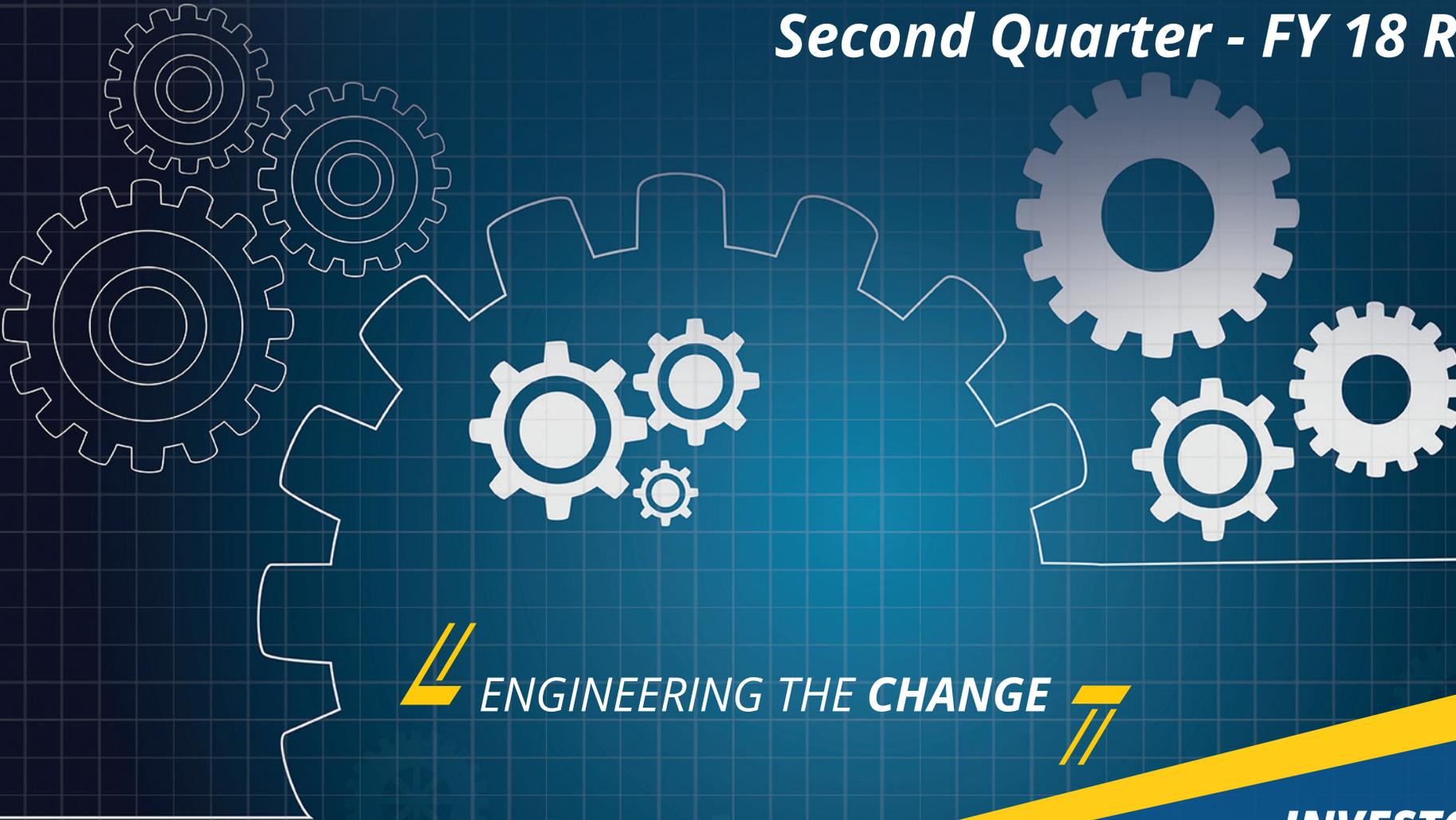
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L&T Technology Services Limited **Second Quarter - FY 18 Results**



ENGINEERING THE CHANGE

INVESTOR RELEASE

Bengaluru, India - November 07, 2017

FINANCIAL HIGHLIGHTS



REVENUE IN INR

- INR Revenue at **₹9,006 million** for the quarter; growth of **9.5% QoQ; 9.5% YoY**

REVENUE IN USD

- US Dollar Revenue at **\$139.3 million** for the quarter; revenue growth of **9.2% QoQ; 13.4% YoY**
- US Dollar Revenue growth in constant currency at **8.7% QoQ; 12.4% YoY**

PROFIT IN INR

- EBITDA at **₹1,374 million** for the quarter; EBITDA margin at **15.3%**
- Net Income at **₹1,227 million** for the quarter; up **24.9% QoQ** and **9.7% YoY**, Net margin at **13.6%**

SAFE HARBOUR STATEMENT

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. L&T Technology Services Limited (LTTs) does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

MESSAGE FROM THE CEO & MANAGING DIRECTOR



I am pleased to announce a strong performance in the second quarter, led by large deal wins and continued traction in our top 30 customer accounts. Our revenues rose 9.5% sequentially and we closed over half a dozen multi-million dollar deals during the quarter.

These numbers demonstrate that our strategic focus on top customers and well diversified service portfolio are yielding dividends. Our revenue share from the top 30 customers increased to 65.7% in the second quarter compared to 63.8% in the first quarter.

We added 11 customer logos across telecom & hi-tech, transportation, medical devices, process industries and industrial product segments. We reiterate our confidence in achieving double digit organic revenue growth in FY18 on the back of major deal wins and new client additions.

The quality of deal pipeline is encouraging as we see demand from global customers in our core engineering offerings as well as in newer areas like entertainment platform solutions, autonomous car technologies and digital engineering solutions. These align well with the investments we are making in transformative areas such as pervasive technologies, smart manufacturing and perceptual engineering.

Our initial investments in digital engineering has been validated with a number of leading industry awards. For example, CII has recognized LTTS as one of the most innovative Indian companies in the services category. This recognition is a testimony to LTTS' culture of innovation that encourages its employees to think like start-ups.

As we mark a full year as a publicly listed company, I would like to thank our investors & stakeholders for their continued support and confidence.



Dr. Keshab Panda

CEO & Managing Director
L&T Technology Services Limited



PERFORMANCE HIGHLIGHTS



KEY DEAL WINS

We closed several multi million dollar projects from global customers across telecom and hi-tech, transportation , industrial product and medical verticals. A few key deal wins are given below.

- For one of the world's biggest technology companies, LTTTS won a project in the fields of 5G networks, cloud technologies, platform development & verification and validation of software products across the globe.
- For a North American patient care company, LTTTS won a contract to work on new product development that will add to the customer's healthcare portfolio and also provide design, sustenance, simulation and testing activities.
- L&T Technology Services is executing a turnkey project for a leading global automotive major for installing, testing and commissioning their ELV system for their upcoming greenfield campus in India.
- A North American chemicals company selected LTTTS to provide manufacturing design and plant engineering that will leverage catalytic technologies for higher efficiencies and enhanced quality.
- A Texas based Oil & Gas production multinational chose LTTTS as a strategic partner for their engineering design and sustenance support.
- A major European carmaker has selected LTTTS as its R&D partner to develop safety systems, safe stop systems and vehicle state estimation functionality. The scope of the project includes autonomous driving technologies. The LTTTS team will play a critical role to develop the platform for the OEM and its customers.

PATENTS

At the end of the second quarter, the patents portfolio of L&T Technology Services stood at **287** patents out of which **223** are co-authored with its customers and **64** are filed by LTTTS.



FINANCIAL PERFORMANCE



INCOME STATEMENT

Amount in ₹ million

	Q2 FY18	Q1 FY18	Q2 FY17	QoQ Growth	YoY Growth
Revenue	9,006	8,226	8,227	9.5%	9.5%
Direct Costs	7,632	6,969	6,665	9.5%	14.5%
EBITDA	1,374	1,257	1,562	9.3%	(12.0%)
Depreciation & Amortisation	146	145	151	1.4%	(2.6%)
EBIT	1,228	1,112	1,411	10.3%	(13.0%)
Other Income, net	477	260	144	83.8%	231.9%
Income tax expense	475	392	436	21.4%	9.2%
Net Income before Minority Interest	1,230	980	1,119	25.4%	9.9%
Net Income	1,227	982	1,119	24.9%	9.6%

	Q2 FY18	Q1 FY18	Q2 FY17
Margins (%)			
EBITDA Margin	15.3%	15.3%	19.0%
EBIT Margin	13.6%	13.5%	17.2%
Net Income Margin	13.6%	11.9%	13.6%
Earnings Per Share			
Basic	12.04	9.66	10.97
Diluted	11.67	9.36	10.73

Note: The figures are rounded off to the nearest million, percentages are based on absolute numbers

OPERATIONAL PERFORMANCE



USD REVENUE

	Q2 FY18	Q1 FY18	Q2 FY17	QoQ Growth	YoY Growth	In Constant Currency	
						QoQ Growth	YoY Growth
Revenue (mn)	139.3	127.6	122.9	9.2%	13.4%	8.7%	12.4%

REVENUE BY VERTICAL

	Q2 FY18	Q1 FY18	Q2 FY17	QoQ Growth	YoY Growth
Transportation	32.3%	33.6%	32.9%	5.0%	11.1%
Industrial Products	23.6%	25.5%	25.6%	1.5%	5.0%
Telecom & Hi-tech	24.3%	20.1%	19.6%	31.7%	40.5%
Process Industry	12.8%	13.9%	15.2%	0.2%	(4.4%)
Medical Devices	7.0%	6.9%	6.7%	10.5%	17.6%

REVENUE BY GEOGRAPHY

	Q2 FY18	Q1 FY18	Q2 FY17	QoQ Growth	YoY Growth
North America	60.8%	64.5%	62.3%	3.1%	10.8%
Europe	16.5%	16.6%	19.5%	7.8%	(4.6%)
India	10.5%	9.3%	7.4%	23.0%	59.6%
Rest of the World	12.2%	9.6%	10.7%	39.2%	29.3%

REVENUE MIX

	Q2 FY18	Q1 FY18	Q2 FY17
Onsite	50.8%	49.2%	48.0%
Offshore	49.2%	50.8%	52.0%

REVENUE BY PROJECT TYPE

	Q2 FY18	Q1 FY18	Q2 FY17
Fixed Price	33.2%	30.2%	30.6%
Time and Material Contract	66.8%	69.8%	69.4%

CLIENT PROFILE

	Q2 FY18*	Q1 FY18*	Q2 FY17*
Number of Active Clients	233	224	216
30 Million dollar +	2	2	1
20 Million dollar +	4	3	3
10 Million dollar +	12	11	10
5 Million dollar +	28	27	28
1 Million dollar +	79	80	81

*The number of clients are restated on cumulative basis

CLIENT CONTRIBUTION TO REVENUE

	Q2 FY18	Q1 FY18	Q2 FY17
Top 5 Clients	26.8%	23.8%	23.6%
Top 10 Clients	39.8%	37.0%	36.3%
Top 20 Clients	54.9%	52.6%	52.1%

UTILISATION

	Q2 FY18	Q1 FY18	Q2 FY17
Including Trainees	76.1%	75.1%	78.4%

EMPLOYEE STATISTICS

	Q2 FY18	Q1 FY18	Q2 FY17
Total Headcount	11,532	10,805	9,599
<i>Billable</i>	10,573	9,886	8739
<i>Sales & Support</i>	959	919	860
Voluntary Attrition % (LTM)	13.4%	13.4%	14.6%

EXCHANGE RATE (USD/INR)

	Q2 FY18	Q1 FY18	Q2 FY17
Period Realised	64.64	64.45	66.90
Period Closing	65.29	64.58	66.62

AWARDS & RECOGNITIONS

LTTS conferred with CII Industrial Innovation Award, 2017

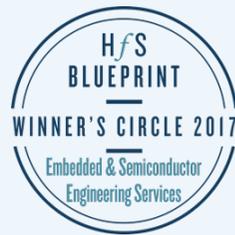
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LTTS was awarded the prestigious NASSCOM Digital Skills Award for 2017. NASSCOM through this award gave a formal recognition to LTTS' continued success in aligning its offerings with the rising customer demand for Digital Engineering.

LTTS Positioned in 'Winner's Circle' of HfS Blueprint Report on - Embedded & Semiconductor Engineering services

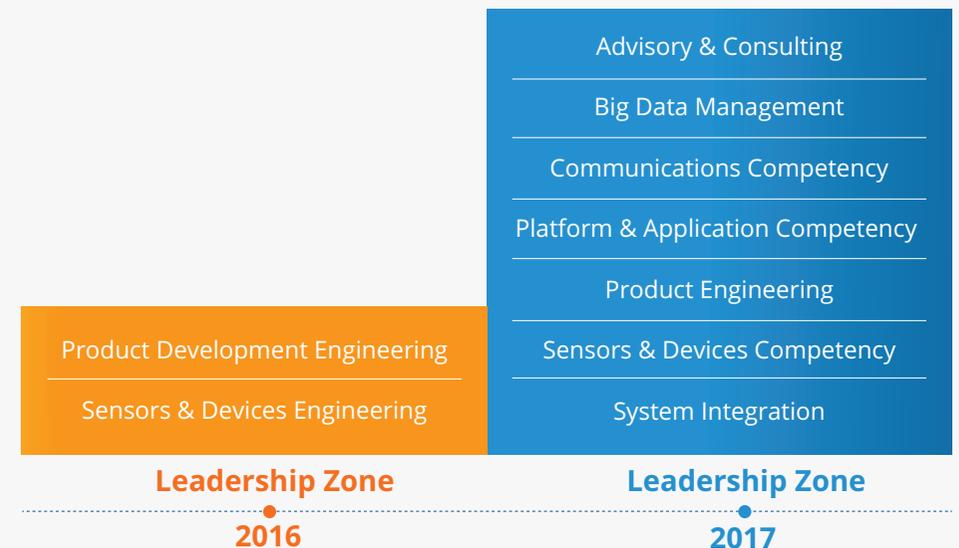


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L&T TECHNOLOGY SERVICES INTERNET OF THINGS CAPABILITIES



CSR & DIVERSITY



As part of its social responsibility, LTTS undertook a number of CSR initiatives during the second quarter:

- L&T Technology Services declared its organizational level support and participation in the Organ Donation Campaign initiated by The Times of India, involving 9,000 employees across its India centers.
- L&T Technology Services joined hands with Sankara Nethralaya to provide quality eye care to the rural population of Tamil Nadu free of cost.



L&T Technology Services announced the launch of NAYA SAVERA – the company’s flagship CSR skill development initiative in Nagpur.



LTTS launched a watershed project in Kanchipuram district, Tamil Nadu for a period of four years, covering several districts within the state.

ABOUT L&T TECHNOLOGY SERVICES

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