L&T Technology Services

Press Note

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L&T Technology Services partners with Zodiac Systems for Advanced Set-Top Box Solutions

AMSTERDAM/BENGALURU, September 13, 2019: L&T Technology Services (NSE: LTTS), a leading global pure-play engineering services company, has partnered with Zodiac Systems, a global leader in cloud and device video service delivery software firm, to provide a comprehensive software upgrade solution for set-top boxes (STB). Under the partnership, both companies will provide advanced software solutions to more than 150 million STB devices that LTTS supports globally for video operators and OEMs.

LTTS is among the top STB support services providers for cable, telco and satellite video operators and OEMs. The company is now partnering with Zodiac to add the latter's video service delivery software platform to LTTS' broad solutions and services portfolio. Proven on tens of millions of devices and orchestrating myriad BSS/OSS systems against carrier-grade SLAs over the long term, Zodiac's platform consists of:

- The Zodiac *Stack* device software, a hardware-agnostic set-top software platform proven to enable enhanced user interfaces to run on any set-top box, including over 150 models today

- The Zodiac *Matrix* cloud software, a microservices-based cloud API management and integration platform that is preconfigured for over 100 BSS/OSS vendor systems, thus enabling the typically inflexible and closed video "walled garden" to act like any modern cloud network

"Zodiac provides additional options for LTTS' long-term customers to enable them to rapidly bring all subscribers up to date via a software upgrade, while simultaneously preparing the BSS/OSS environment to de-risk and easily orchestrate IP service migrations over time," said **John Pushparaj, EVP and Business Head of Media & Entertainment, L&T Technology Services**. "We are excited for this collaboration which is a first-of-its-kind endeavour in the industry by LTTS and Zodiac."

"We are thrilled to have LTTS' considerable scale and clout standing behind Zodiac's products. We are confident that LTTS will help to raise Zodiac's game for the benefit of existing and new customers alike," **said Derek Harrar, CEO of Zodiac Systems**. "This partnership will deliver an incredible value proposition for operators seeking to add next generation OTT, app-based and all-IP capabilities to their video service delivery networks."

Operators at IBC 2019 and interested in learning more about the LTTS/Zodiac partnership, or Zodiac's products, are encouraged to contact LTTS or Zodiac to

coordinate a visit to LTTS & Zodiac's booths at **Stands 5.B17 and 1.D11**. Zodiac will be demonstrating a variety of user experiences on current generation (>10k DMIPs) and older set-tops (down to hundreds of DMIPs) leveraging the *Zodiac Stack* and *Matrix* using Chromium, Cobalt, Canvas and native Zodiac presentation engines. *Zodiac Matrix* will be networking all BSS/OSS systems in the booth, orchestrating multiple back-offices, and conducting set-top upgrades and back office migrations in real time.

About L&T Technology Services Ltd

L&T Technology Services Limited (LTTS) is a listed subsidiary of Larsen & Toubro Limited focused on Engineering and R&D (ER&D) services. We offer consultancy, design, development and testing services across the product and process development life cycle. Our customer base includes 69 Fortune 500 companies and 51 of the world's top ER&D companies, across industrial products, medical devices, transportation, telecom & hi-tech, and the process industries. Headquartered in India, we have over 15,900 employees spread across 17 global design centers, 28 global sales offices and 49 innovation labs as of June 30, 2019.
https://www.ltts.com/

About Zodiac Systems Inc

Zodiac Systems is a global leader in cloud and device video service delivery software. For over 15 years, Zodiac's software has been quietly powering the video service delivery networks of Tier I operators. Scaled to tens of millions of devices and orchestrating myriad BSS/OSS systems, Zodiac's software has proven stable against carrier-grade SLAs over the long term. This track record is the result of well over $100 million of R&D invested in Zodiac's Matrix API management cloud integration platform and Zodiac Stack device software. Known as the Gold Standard in Legacy Migrations, the Zodiac Stack has a long history of bringing enhanced user interfaces to any set-top box, from legacy to next gen. More recently, Zodiac Matrix has built a reputation for rapidly integrating new back-offices at operators as they launch IP-enabled services. To learn more about Zodiac, visit www.zodiacsystems.com

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